

Global leader in removing port congestion through innovation.

MEDIA RELEASE For immediate release

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## 1-STOP MODAL EXPANDS AROUND AUSTRALIA

**1-Stop Connections** (1-Stop) has been selected as the solution provider for **Patrick CargoLink** (CargoLink) Container Terminals. 1-Stop is a globally recognised leader in innovating and delivering integrated solutions to increase productivity for customers such as CargoLink.

CargoLink will be using 1-Stop Modal, the newest solution on our platform that continues to enhance 1-Stop's fleet of innovative solutions to improve the intelligence of the Port Community and wider supply chain.

Modal will be implemented at East Swanson, Fremantle, Port Botany and Fisherman Island. East Swanson, Melbourne will be the first to go live in the second quarter of 2018, followed by Fremantle, Sydney and Brisbane. More detailed information, around system training and implementation will be provided closer to a go-live date in each location.

CargoLink will be using 5 core modules in Modal; Bookings, Inventory Management, Reporting, Stack Run and EIDO's. The system will be connecting into Patrick Terminals Auto-Strads exchange and TOS to ensure messages are transferred between the systems to make the park more efficient and operations seamless.

By implementing Modal, CargoLink will be enhancing operations, streamlining processes and information flow for shipping lines/transport carriers, reducing manual paper work, increasing truck turnaround times, and increasing container output.

Modal has been developed with the latest technology allowing real time coordination, automation and connection with all customers in the supply chain. The system is also backwards compatible to allow existing customers to move from the traditional EDI to a real time communication over time, while being Blockchain enabled.

Patrick terminals, National Intermodal Manager, Ross Powell said, "Working closely with 1-Stop on the development of Modal has been a rewarding journey, as we have been able to

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ensure that the product we are buying, and implementing is exactly what Patrick needs to best services our customers both now and in the future."

1-Stop's CEO, Michael Bouari adds, "Our goal when bringing Modal to life was to use the latest advancements in technology to deliver a highly integrated and real-time solution that made life simple for the community. Modal is yet another instalment of our port community solutions that uses our platform intelligence to automate supply chain activity and being blockchain ready for tomorrow.

Working with CargoLink to go live in 4 sites around Australia has been exciting, seeing the lengths we can go to make their yard's the most productive in the country."

## **History:**

Since 1-Stop introduced the <u>Vehicle Booking System</u>, port communities have benefited through:

**Reduction in queue times**: 2 to 4-hour queue times to mostly no queues at the terminals. **Decreased TTT**: Truck Turn Times at some terminals were reduced from 91 minutes to 37 minutes (and in some cases as low as 15 minutes on average)

Decrease in dwell times: By 30% in the first 2 weeks of operation

**Increased throughput**: Increased Terminals in South East Asia experienced a 20% increase in truck servicing

**Increased utilisation**: Trucking companies are experiencing up to 5 times more utilisation per truck